CHAPTER IV

THE WASHO CASE IN ECONOMIC THEORY

The Washo had no money, marketplaces, trade for profit, accumulation of capital, or inheritance as these relations are defined in standard economic parlance. Little trade was present, either among Washo or between Washo and non-Washo peoples. Goods and services did not move through profit-incentive, or for capital reserves and the accumulation of prestige goods. Goods did move, however, through the incentives of subsistence, fulfillment of ritual obligations, and the maintenance of social approval.

The following sections address certain theoretical problems in economic anthropology: non-market mechanisms of exchange, political power and the economy, barriers to economic development, prestige economy and money, and overproduction.

Non-market Mechanisms of Exchange

A market is a price setting mechanism in the form of a sociocultural institution of economic exchange. A market inovlves exchange at bargained rates according to supply and demand. Generally Washo society would be described as having a "non-market" economy because it did not have marketplaces (a physical place where people customarily come to exchange), prices were not "set", and the value of goods or a service was not usually determined by what other goods or services they could be exchanged for.

Only in the distribution forms we have described as involving secondary social relations (gambling, trade, and payment for services) do we find anything analogous to market institutions. In Washo society the exchange or market value was usually overshadowed by personal, social, religious, or biological survival values. It is essential to include these non-market values in any equation that attempts to describe the regularities of Washo economics.

Few demands were set by the culture for economic goods. When these demands were filled individuals ceased working. There was no significant accumulation of property beyond immediate needs. Hoarding was impossible due to the requirement of sharing with relatives and friends. There was a constant social lien on the production of individuals and little social advantage to be gained by accumulating goods. The most renowned Washo among his own people in historic times, Gumalanga, behaved and dressed as the poorest among them. Gumalanga expressed the egalitarian orientation of Washo social values.

The eight forms of economic distribution discussed in Chapter III were the major mechanisms of distribution in Washo society. To varying degrees